## Water Ecosystem Mapping in Mining and Mineral Industry

**Pre-Study** 





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# About SprintlyWorks

### About

## **SprintlyWorks**<sup>©</sup>

SPRINTS-AS-A-SERVICE Answer Big Questions & Deliver Sustainable Impacts



- Established in 2018
- Headquartered in Helsinki
- Headcount: 15
- 100+ projects delivered

We advise top management across industr					
Industrials	Metals & Mining	Chemicals			
Healthcare	Oil & Gas	Automotive			
Consumer Goods	Pulp & Paper	Utilities			

on most pressing & complex problems ir				
Manufacturing	Corporate Finance & Strategy			
Supply Chain	People & Organisation			
AI & Technology	Business Development			
Operations	Sustainability			



NPS

89%

Customers appreciate our impact



- " The work of the team was important in increasing the level of awareness and urgency on the selected subject internally. Director. ABB
- *Kemina Fast, intense "Sprint Manner"* way of working showed well its power.
   *Senior Vice President, Kemira*



I have completed 23 years in the industry and I'm not that easily impressed but I must say astonished by the result you have here.
 Director Strategic Innovation, Toyota - Material Handling

## Recognition & Awards



ies...

Featured on World Economic Forum for being a trailblazer in Future of Work



One of The Top 8% Achievers in 2024 ranked by Kauppalehti – Finland's largest economic publication

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# We have 50+ country research experience, with sector knowledge in Chemical, Industrial Equipment, Paper & Pulp to name a few

- Deep geographic coverage, we have conducted market interviews in 50+ countries namely.
  - Americas US, Canada
  - Asia India, UAE
  - EMEA Finland, Sweden, UK, Germany
- This help customers in building comprehensive knowledge of their business worldwide with strategic decision-making.



#### **Our Notable Customers:**



#### Our in-house capability

## Team to lead, supervise, and drive the project



#### Rahul Abhisek

- Background: MSc Business and Design from Aalto University, Finland
- Notable references: Bill & Melinda Gates Foundation, Kemira, ABB. GE. Stora Enso, UPM
- Previous experience: Bain & Company and private equity across multiple industries. with a focus on industrial goods and services and energy.

**Tuomas Marttila** 

Background: MBA

from IMD



#### BAIN & COMPANY (4)



Senior Consultant

#### Consultant



**Quy Pham** 

- Background: MSc. in Finance & CEMS from Aalto University
- Previous experience: Lead and delivered 30+ projects across multiple industries. like Energy, Pulp & Paper, Consumer Goods

Building a better

Background: MSc. in Management from London Business School

Jongsuk Hyun

- Previous experience: Lead & delivered 10+ projects across a
- variety of sectors, like Chemical, Industrial Equipment and Food & Beverage

**E.ON Inhouse Consulting** 



#### BAIN & COMPANY (4)



#### Knowledge Analysts



Lam Nguyen

Background: BA, Economics at Foreign Trade University of Vietnam Previous experience: Designed market strategies & opportunity diagnosis in APAC region for 10+ European clients



Nanak Moolchandani

- Background: BCom Honors at Delhi University
- Previous Experience: Led & executed more
- than 20+ projects for clients across Sustainability, FMCG. Digitalization in EMEA and APAC





## We built a strong pipeline of rockstar talents!

#### **Global Talent Pool**

... From Top-tier Universities



... Across 10 European Countries



#### ... In Different Specialisations

Finance
Strategy
Sustainability
Marketing

Supply Chain Data Analytics Industrial Engineering Business Law

#### Available associates for 2025





HEC

Haytham **HEC** Paris

MSc in Strategic Management

2000 +Talents...

BCG

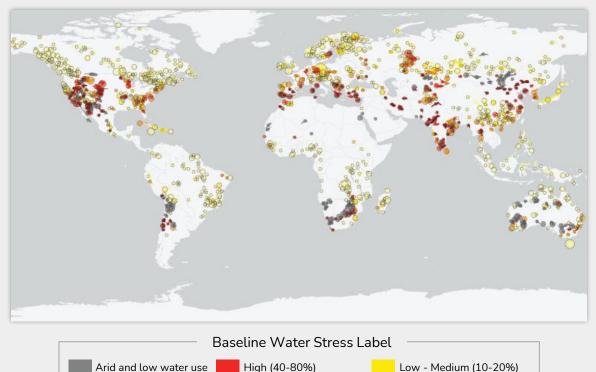
# **Our Perspectives**

## Global Overview

- High Demands for Efficient Water Management
- Water's Pivotal Roles in the Mining & Mineral Industry
- Water Ecosystem Value Chain

#### Global Demands for Water in Mining and Mineral Industry

# 16% of critical mineral mines and deposits are located in water-stressed areas...



Medium - High (20-40%)

Low (<10%)

## ...efficient water management is essential

#### Water Management Techniques



#### Explore New Technologies

Developments like Direct Lithium Extraction (DLE) and microbial solutions reduce water use



#### Assess Risks Across Value Chains

Companies are setting water targets, analyzing water usage value chain & improving technologies by priorities



#### Improve Governance & Compliance

Governments strengthen mining regulations and collaborate with communities in water management

#### Expand Access To Data

Increased transparency on water use & mining data is needed to improve policies and supply chain visibility

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#### Source: World Resource Institute

Extremely High (>80%)

#### Water Usage in Mining and Mineral Industry

# Water plays an indispensable role in the mining and mineral industry, across all stages from extraction to disposal



Mining & Minerals Key Activities

Survey and Drilling Planning, Development & Infra	Mine Planning Drilling and Blasting and Hauling	Plant Stockyard/ Processing Management	Railroad Port Transport Operations	Asset Process and Safety People Safety
<ul> <li>Cools drilling machines</li> <li>Stored for drinking</li> <li>Reduces dust in road &amp; infra. construction</li> </ul>	<ul> <li>Dewater from pits, etc.</li> <li>Dust dispersion on haul road &amp; maintenance</li> <li>Cleans HEMM, etc.</li> </ul>	<ul> <li>Crushes &amp; grinds rocks</li> <li>Metal extraction</li> <li>Ore slurry transport</li> <li>Tailing ponds storage</li> </ul>	<ul> <li>Material transport via pipelines &amp; barges</li> <li>Dust control at sites</li> <li>Washes railcars &amp; ships</li> </ul>	<ul> <li>Fire emergency storage</li> <li>Land restoration</li> <li>Tree planting</li> <li>Recycled before discharge</li> </ul>

#### Water Value Chain Supporting Mining & Minerals Industry



#### Value Chain of Water Ecosystem

## Water ecosystem sustainability emphasizes innovative solutions in treatment, usage, recycling, and discharge phases



remove impurities

Treatment involve

- Sourced locally • from rivers. etc.
- Pumped via • pipelines
- Used for cooling, • mineral processing, dust control. etc.

- Stored in tanks or reservoirs
- Ensures a steady supply for mining operations
  - - adjustment, etc.
      - Ensure safety in ore washing, etc.

filtration, pH

Treated to

Vast Rooms for Innovative Solutions in Water Ecosystem Sustainability Focus of this Report

- Treated after use to meet environmental standards
- Recycled for reuse, reducing fresh water's demand & waste

- Discharged into local systems
- Must meet quality standards before release
- Ensure compliance & prevent harms

## Challenges & Innovative Solutions

- Major Water Management Challenges
- Cutting-Edge Innovations in Water Technology
- In-Depth Analysis of Leading Technological Solutions

Water Management Challenges

# Water management challenges in mining & mineral industry arise from operational inefficiency and societal conflicts



#### **Innovative Solutions**

# State-of-the-art technology and processes have been leveraged for sustainable water management



Enabler for Operational Efficiency & Societal Harmony

Integrated data management system streamlines the operational process and facilitates legal compliances

Source: <u>Scient Direct</u>, SprintlyWorks Analysis Note: 1. RO = Reverse Osmosis; 2. UF = Ultrafiltration

## **Deep-dive** | Membrane Filtration Process

#### Separation at the Membrane

Allow smaller molecules and desirable ions dart through the pores, leaving larger ones behind

#### System Feeding

Introduce the liquid mixture, or feed stream, into the membrane module under pressure

## Collection of Permeate and Retentate

Collect permeate (i.e., purified liquid treasure) and retentate (i.e., concentrated undesirables) is either cycled back or discarded

## Leading Practices

BHP

BHF

Teck

VALE

Adopt for desalination in mining operations, particularly in Chile and Australia, where freshwater is scarce

#### Teck

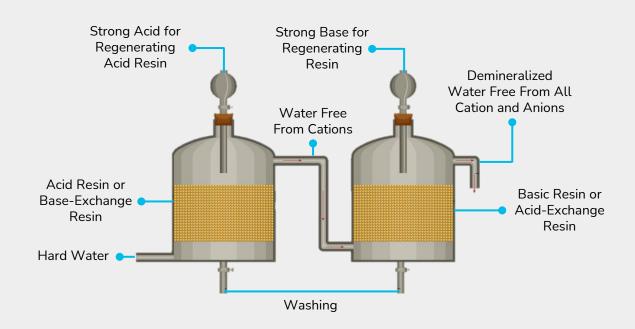
Adopt for water quality at mining operation for both efficiency and environmental compliances

#### Vale

Adopt for water desalination and treatment at mining operations, especially in Brazil and Canada

Source: Scient Direct, Company Websites & Public Reports, SprintlyWorks Analysis

### **Deep-dive** | Ion Exchange Resins in Water Purification



## Leading Practices

Adopt for uranium mining operations, particularly at the Mossel Bay and Rustenburg operations

**Anglo American** 



#### Freeport-McMoRan

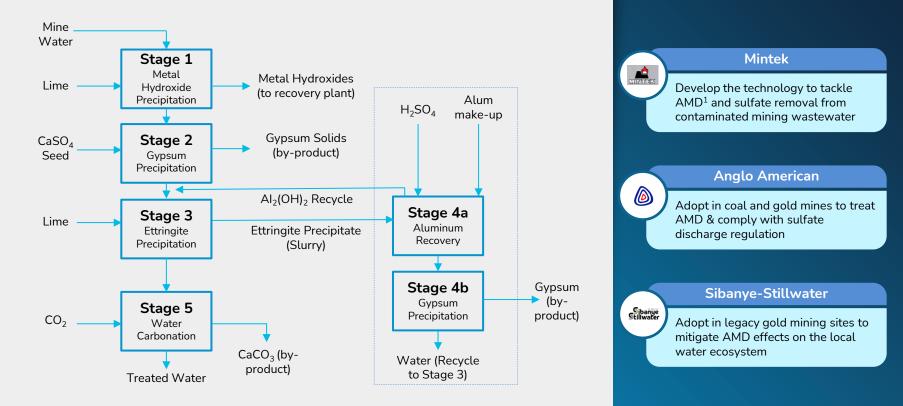
Adopt in its Morenci Copper Mine in Arizona, USA, recovering copper from leach solutions

#### **Rio Tinto**

RioTinto

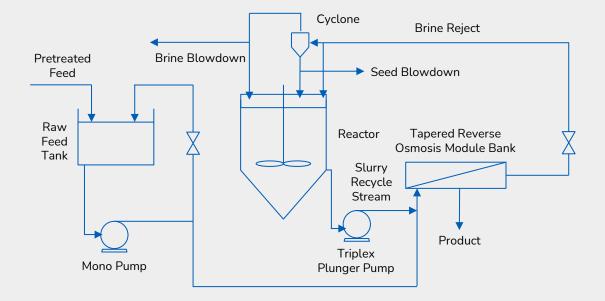
Adopt in its Río Tinto Borax mining operation in California, recovering lithium from brine solutions

### **Deep-dive | SAVMIN Process**



Source: <u>Scient Direct</u>, Company Websites & Public Reports, SprintlyWorks Analysis Note: 1. AMD = Acid Mine Drainage Leading Practices

### Deep-dive | SPARRO Process



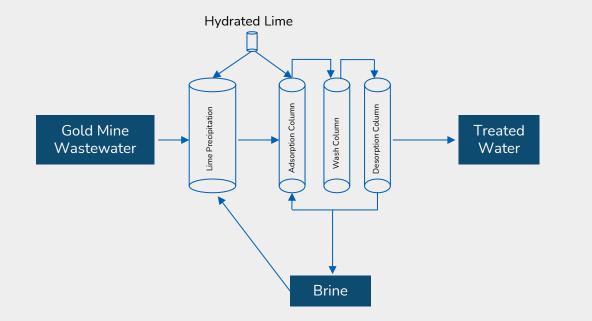
Leading Practices



Source: Scient Direct, Company Websites & Public Reports, SprintlyWorks Analysis

## Deep-dive | Zero Liquid Discharge (ZLD) Process

### Leading Practices



#### Anglo American

Adopt in Mogalakwena Platinum Mine to recover water from wastewater & reduce liquid waste

#### Rio Tinto

Adopt in Rincon Lithium Project, managing brine waste and recover lithium from evaporated salts

Teck

Teck Add

**Rio**Tinto

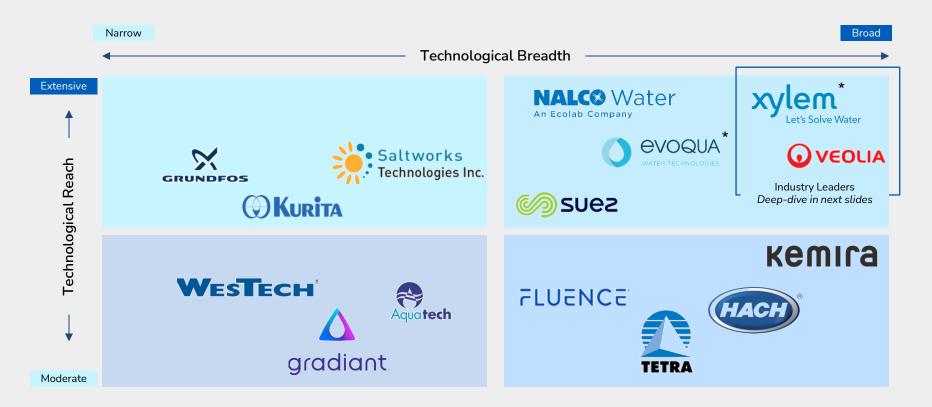
Adopt in Elk Valley coal mines to control selenium and sulfate contamination in mining wastewater

## **Key Solutions Providers**

- Key Solution Providers' Matrix by Technological Capabilities
- Comprehensive Insight into Industry Leaders

Key Solution Providers Matrix

## Xylem & Veolia lead the industry with superior technological capabilities



Source: SprintlyWorks Analysis

Notes: \*Xylem acquired Evoqua in May 2023 for 7.5 billion USD, making Evoqua a subsidiary of Xylem

Xylem: Company Overview

## xylem | Xylem delivers tailored solutions for industrial needs







**2011** Washington, D.C., USA \$8.6 billion

in revenue (2024)

23,000 Employees worldwide (2024)



+25.6%

Net Profit Margin (2024 vs 2023)







20+ Distinct Brand Categories Xylem: Product Offerings

## xylem | Xylem specializes in water pumping & wastewater treatment

#### Xylem provides cutting-edge technological solutions tailored for diverse industries

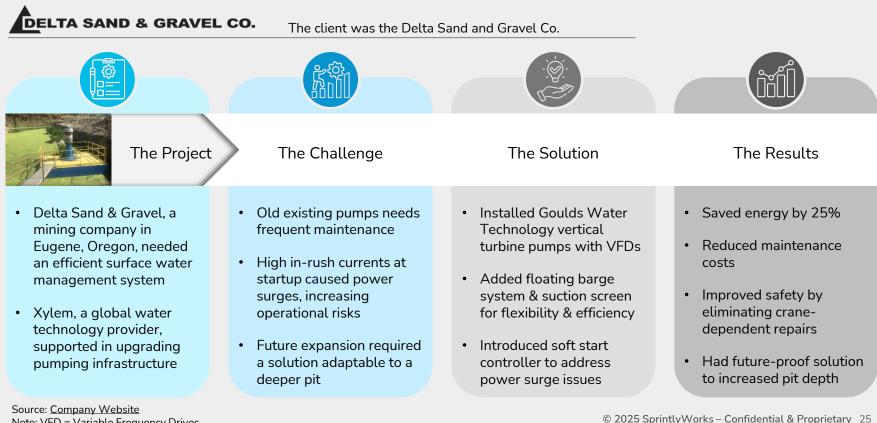


Source: Company Website

Notes: These solutions are not exhaustive and only provides an overview

#### Xylem: Case Example - Water Pumping

| Xylem's VFD technology helped the client save energy, reduce xylem costs, enhance safety, and lay a foundation for future expansion



Note: VFD = Variable Frequency Drives

Veolia: Company Overview

**OVEOLIA** | Veolia leads in sustainable water solutions, tailoring services for industrial clients





Established in Paris, France



€1.65B

in revenue (2023)



**6,516** Employees worldwide (2023)



11,450

Customers signed in 2023\*



**116** Countries covered in 2023\*\*



**1,667** Technology patents\*\*\*

Source: <u>Company Website</u> Notes: \* All unique external client accounts with a closed win record in 2023; \*\* All figures per business unit contracts signed in 2023; \*\*\* Including pending patents Veolia: Product Offerings

# **OVEOLIA** | Veolia specializes in desalination, recovery, recycling & wastewater treatment

Veolia provides cutting-edge technological solutions tailored for diverse industries



#### Veolia: Case Example – Wastewater Treatment

# **OVEOLIA** | Veolia's compact & efficient technology helped the client's system to comply with all heavy metals discharge criteria

Yukon The client was the Yukon Government, acting on behalf of the Government of Canada

The Project	The Challenge	The Solution	The Results
<ul> <li>Veolia designed a flexible water treatment system for rising contamination in the Faro Pit</li> <li>Veolia proposed a treatment strategy to ensure effective remediation &amp; environmental compliance</li> </ul>	<ul> <li>Faro Mine was one of Canada's most complex abandoned mine remediation projects</li> <li>Rising pit water levels and the deteriorating treatment facility posed an environmental risk</li> </ul>	<ul> <li>Veolia designed &amp; built temporary treatment facility to remove heavy metals with</li> <li>Modular Reactors for iron oxidation, pH control, etc.</li> <li>ACTIFLO High-Rate Clarification for TSS &amp; metals removal</li> </ul>	<ul> <li>The system successfully met all heavy metals discharge criteria, allowing:</li> <li>Extended treatment seasons for continuous water management</li> <li>Larger water drawdowns to prevent overflow risks</li> </ul>

# **Our Expertise & Offerings**

## Methodology & Framework

- Water Sustainability Offerings
- Methodology to Solve Water Management Challenges
- High-level Frameworks

## SprintlyWorks support businesses tackle every water challenge

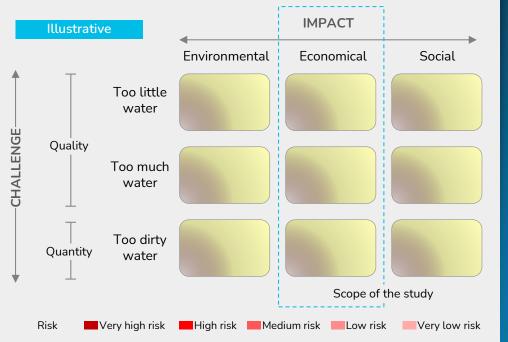
Business Challenges	Solutions We Provide				
Water Scarcity Disrupting Operations	Water Risk Assessments Deep dive in next slide	Water Efficiency Strategies	Alternative Sourcing Models		
Poor Water Quality Impacting Production Processes	Water Treatment Optimization	Process Adaptation Consulting	Supplier Diversification		
Floods Causing Plant Shutdowns	Flood Risk Modelling	Business Continuity Planning (BCP)	Infrastructure Resilience		
High Dependence on Water for Production	Water Footprint Analysis	Closed-loop Water Systems	Alternative Water Sourcing		
Ecosystem Degradation Leading to Water Shortage	Ecosystem Impact Assessment	Sustainable Manufacturing Practices	Stakeholder Collaboration		

## Our methodology for emerging topics under water risk assessment

		ASSESS	DEVELOP	IMPLEMENT >	MONITOR
1	Water Resource Dependency (Operations)	Assess water usage, source dependency, and water intensity in operations.	Recommend water reduction targets and efficiency strategies. Provide benchmarking insights for similar industries/companies	Implement water efficiency measures.	Track reduction progress through data insights and operational benchmarks.
2	Physical & Climate Water Risks	Identify water-stressed areas, climate change impact, and physical water risks.	Develop water risk mitigation strategies. Recommend alternate sourcing, water storage solutions, and impact analysis.	Deploy mitigation measures.	Evaluate risk reduction impact using data models. Provide forward-looking insights.
3	Community Water Impact	Analyze shared water challenges in the community (e.g., depletion, contamination). Identify social water risks.	Recommend social water stewardship strategies (e.g., community access, conservation projects).	Execute community water conservation projects.	Measure community water availability improvement. Provide social impact assessment.
4	Water Governance & Compliance	Assess current governance frameworks, regulatory risks, and reporting gaps.	Develop a water governance roadmap (reporting standards, policy frameworks).	Implement internal governance measures.	Track governance performance through audits. Provide benchmarking.

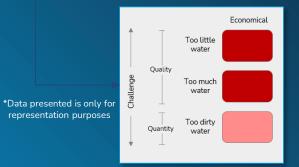
#### Our Framework

# The Water Impact Matrix consolidates key water challenges...



### ...to analyse the impact on businesses in key hotspots





#### Source: WWF Risk Filter, SprintlyWorks Analysis

Note: The matrix shown here is a template version, with risk values not filled in. Water challenges can be acute (such as flash droughts) or chronic (such as long-term water scarcity). Both types are considered here.

## **Best Practices**

- Executive Summary of Client Previous Case
- Sample In-depth Analysis

#### Executive Summary

# We helped MiningCo. analyse water scarcity in key mining sites and map out the water value chain to identify innovations to optimise water in mining process

#### ABOUT OUR CLIENT

- Water scarcity has been identified as a key theme for customers
- MiningCo. would like to better understand the state of water scarcity in key mining sites & map out the value chain of water management for mining and mineral processing

#### OUR CLIENT NEEDS

UNDERSTAND WATER INTENSITY IN KEY MINING SITES

 Understand the water usage on specific customer mining sites in different regions and pinpoint the regions where customer face water scarcity most (e.g., South America)

## Ø

#### MAP OUT THE WATER VALUE CHAIN AND ECOSYSTEM

 Map out the value chain of using & managing water during the minerals mining process and map the key technologies and services used during each stage.

#### OUR APPROACH

Analyse water consumption at key mining sites

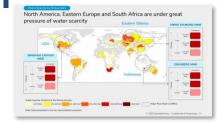
Map value chain and ecosystem of water management

Recommend water technologies for mining operations

- Understand the historical and projected water consumption in key customer sites across main mineral groups: iron, copper, nickel, lead, zinc, aluminum, etc. Analysed social, economical and environmental impacts of water scarcity on customer operations
- Interview experts to map out the end-to-end value chain of water in mineral processing & detail how water is extracted, used & managed
- Identify key players in the water management ecosystem for potential partnerships for product innovations
- Review current water-related offerings and identify gaps with customer needs
- Conduct a competitive analysis of existing water management solutions in the mining sector

#### OUR DELIVERED VALUE

12+ mining sites analysed and 50+ risks impacts derived



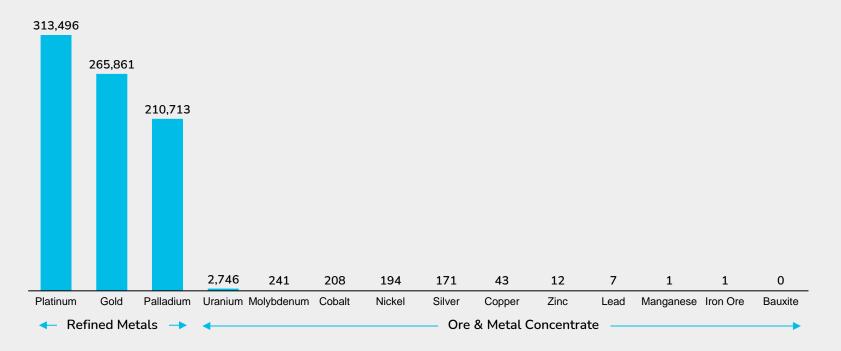
#### Water management value chain mapped and 40+ solutions identified

Innovations acosystems throughout the water value chain will enable net generation of water management in mining

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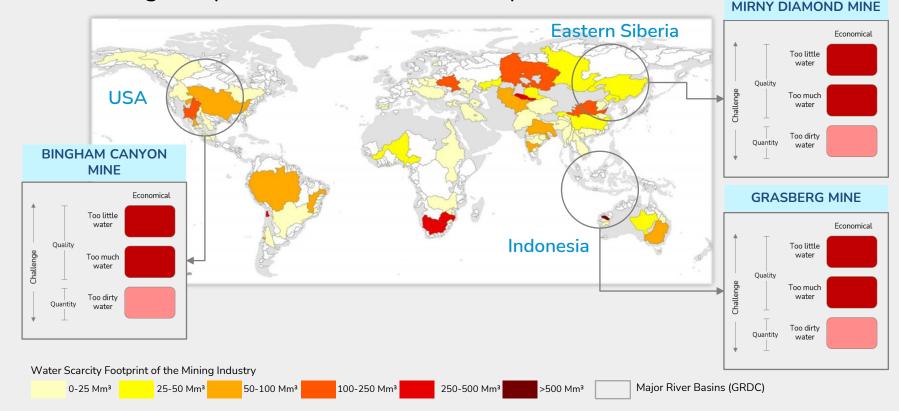
## Water Intensity Varies Enormously by Metal & Mineral Commodity

Global average water footprint of metals & minerals (cubic meters per ton)



#### Sample In-depth Analysis : Water Scarcity by Mining Sites

Mining sites in North & South America, Eastern Europe and South Africa are under great pressure of water scarcity



Source: Literature Review, SprintlyWorks Modelling Note: Data presented is only for representation purposes

#### Sample In-depth Analysis : Water Value Chain

# Innovations ecosystems throughout the water value chain will enable next generation of water management in mining & minerals

Water sourcing	Water treatment & distribution	Water use	Wastewater collection & treatment	Disposal/reuse
Water storage and stream	Resource Management         Water storage and streamflow forecasting         Real-time water quality monitoring         Diversification       Infrastructure         of Supply       Maintenance         Cost-effective       Digital leak detection         desalination       and monitoring         operations       Infrastructure         Green and gray       modelling and		Advanced Treatment       Advanced Treatment         Cost-efficient (biological) wastewater processing Micropollutant & biopollutant filteration       Wastewater reclamating wastewater to energy solutions	
Rainwater and greywater collection optimisation Harvesting water from humid air		Stormwater remediation Decentralized Access Modular off-grid water purification Point-of-use filteration		

## **SprintlyWorks**<sup>©</sup>

## **Faster Progress on Strategic Topics**

Same project internally would have been taken 4-6 months calendar time when running it beside all the other tasks

## Let's be in touch!

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StrategyCo.Global

## **Sprintly Works**



